

Welcome to My Cisco Entitlements Overview and Features

Bhargav B S Adoption Specialist As a Customer, tracking IT assets and entitlements can be a daunting task When are my subscriptions up What hardware for renewal? do I own? Who can access my entitlements? Am I effectively How complete is my using the licenses Service Coverage? I purchased? Is my software compliant?

Without full visibility, organizations risk exposure



Legal issues

Software compliance
Lost entitlements/ PAKs
Software audits



Financial issues

Over purchasing and/or under purchasing of software Ineffective contract negotiations

Costly audits



Operational issues

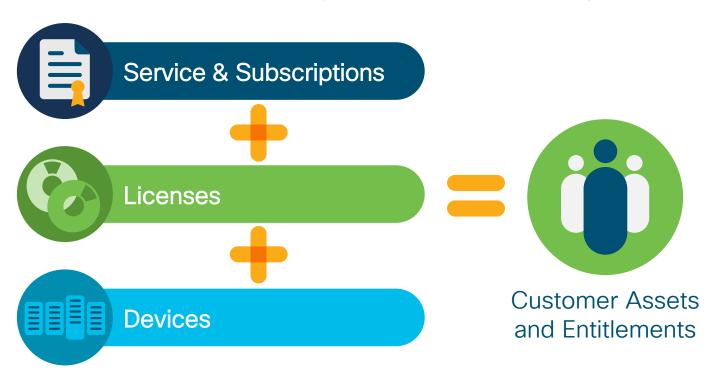
Poor utilization tracking

Unused software - "shelfware"

No holistic view into support and service contracts

Limited visibility into IT assets and entitlements can leave organizations open to significant legal, financial and operational exposures

Customers need insight into what they own and what they are consuming



Insights into:

- Customer entitlements
- Customer activation and adoption
- Usage and expirations

Customer Benefits - Enabling real business outcomes



Real-time insights

Simple view of products and services, along with activation and utilization metrics

Full visibility



Optimize cost

Plan and control usages of your products and services

Maximum ROI



Enhance business continuity

Proactively identify products and services coverage and compliance

Reduce risk



Secure and consolidate user access

Simplify the way you manage your information

Protect investments

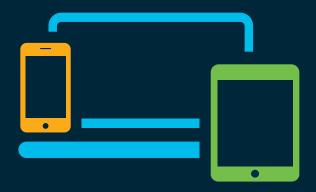
Introducing My Cisco Entitlements (MCE)

Complete visibility. In real time. In one platform.



View all | Manage all | Secure all

Questions and Answers



Complete your online survey

Additional Information and Support

- Go to the <u>Cisco.com/go/MCE</u> webpage, Resources section for introductory and how-to videos, onboarding steps, and user guide
 - TIP: Don't miss the anchor location video
- Access training materials and support in the Get Help and Feedback rollovers in MCE
- Additional training and webinars for Smart Accounts/Smart Licensing and My Cisco Entitlements at the <u>Cisco Community</u>
- Simplifying the Cisco Software Experience Training <u>Cisco Community</u> for topics including Smart Accounts/Smart Licensing

Questions

